

PROINSO extends its UK facilities to strengthen its presence on the British market

- **PROINSO - specialising in distribution of modules, inverters, trackers and fixed structures for solar photovoltaic installations – has extended its London base with new offices and a new 3000 sqm logistics warehouse.**
- **PROINSO has already been on the British market for months, but with its new larger London offices the company aims to reinforce its market footprint in the UK, where some thirty qualified installers already form part of its International Network.**
- **PROINSO UK forecasts reaching a 10% share of total sales in the United Kingdom by 2012.**
- **The new London base joins the list of PROINSO offices in Spain, Germany, Greece, Italy, the USA, Canada, China and the Czech Republic.**
- **Its International Network of Qualified Installers currently includes 1,695 member companies worldwide.**
- **PROINSO is set to attend the Solar Power Conference to be held from 26-28 October in Birmingham, where it will be presenting TRINA and SMA's latest developments together with the products it normally distributes.**

22 September 2011.- PROINSO –company specialising in distribution of modules, inverters, trackers and fixed structures for solar photovoltaic installations – has opened a new office and logistics warehouse in London, which will be the firm's base for strengthening its UK market presence. It aims to do this through its team of highly qualified local professionals with wide experience in the renewable energies sector, led by Mark Randall. PROINSO UK forecasts reaching a **10% share of total sales in the United Kingdom by 2012.**

From its new UK office at 943 Yeovil Road, Slough, PROINSO will work to provide service and support to the 30 Qualified Installers it currently employs in the UK, and to add to its current number of installers and customers. The Slough logistics warehouse is over 3000 sqm in size, and will allow the company to offer customers a permanent stock service. PROINSO will thus speed up deliveries to small-sized photovoltaic installation companies for their projects.

Also of note are the contracts PROINSO UK has signed with EcoSkies for training the Network of Qualified Installers, as part of its international training programme, the PROINSO Solar Training School. EcoSkies is one of the UK's main photovoltaic installer training centres, and PROINSO's programme involves collaboration through provision of teaching material and organisation of conferences and training programmes for the UK-based installers.

PROINSO is set to attend the Solar Power Conference to be held from 26-28 October in Birmingham, where it will be presenting TRINA and SMA's latest developments, in addition to the products it normally distributes.

The London base is added to the list of PROINSO offices in Spain, Germany, Greece, Italy, the USA, Canada, China and the Czech Republic, and its **International Network of Qualified Installers currently includes 1,695 member companies** worldwide.

World leaders in distribution of photovoltaic solar energy products

PROINSO distributed 318 MW of SMA inverters and 138 MW of REC and TRINA modules to countries all over the world in 2010, allowing PROINSO's turnover to top 332 million euros last year and making the Spanish company one of the world's leading solar photovoltaic installation distributors.

Last year's distribution figures bring the total number of MW distributed by PROINSO in 2007-2010 to 812. Broken down by products, the cumulative capacity of solar inverters distributed in 2007-2010 was 528 MW, and 284 MW in the same period for modules.

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Corporate Information: PROINSO

www.proinso.net

PROINSO is a company specialising in distribution of modules, inverters, fixed structures and trackers for photovoltaic solar power plants. In **2010** the company **had distributed over 812 MW**.

PROINSO has signed distribution contracts with TRINA SOLAR, CANADIAN SOLAR and REC for modules and with SMA for inverters, and it also distributes MECASOLAR's trackers and fixed structures. It is the leading distributor of TRINA modules worldwide and also the main distributor of SMA inverters, selling the German manufacturer's products globally.