

Job Title: Energy Storage and Solar Sales Manager

Location: Slough

This position is based in the UK at our office in Slough however you will be required to travel at times.

Salary: Attractive base salary and generous commission

Job Type: Full-time (permanent)

Working Hours: Monday to Friday (40 hours a week)

Proinso are looking to recruit Solar Sales - Business Development to guide and support the engineering and commercial colleagues.

The main duties will include the following:

- Develops distributed Solar PV and Storage applications for commercial and industrial customers in Target Markets
- To develop and implement strategic sales plans to achieve corporate goals and sets performance goals accordingly
- Determines customer needs, prices, and gross margin opportunity
- Represents company at trade association meetings
- To travel extensively
- Delivers sales presentations to key customers and prospective clients
- Meets with key clients, excels at developing and maintaining relationships
- Maintains and documents sales activity reports
- Prepares periodic sales reports showing sales volume, potential sales, and areas of proposed client base expansion.
- Any other tasks related

The ideal candidate should be educated to degree level or equivalent, with at least 2/3 years' experience working in a similar role.

The required skills include:

- Ability to work collaboratively with others to provide a high quality service.
- Manages competing demands
- Strives to increase productivity
- Hands-on approach, with a 'can-do' attitude.
- Excellent written and verbal communication skills
- Excellent presentation and creativity skills
- Willingness to travel
- Self-motivated, with the ability to work proactively using own initiative.
- Good IT skills e.g. Microsoft Office (Word, Excel, PowerPoint and Outlook)

Please state expected salary/salary expectations when submitting your application

Please no agencies. All Candidates should apply directly

